orain

CATALOGUE **2024**

ORAIN CATALOGUE

Orain is **revolutionising the micro-payment sector** in face-to-face environments by offering **360° intelligent solutions** to ensure that business does not lose value in small transactions.

Our goal is to create and provide innovative, optimised, sustainable and secure tools adapted to a wide variety of environments, enabling the digitisation of payments, better point-of-service management and a unique user experience.
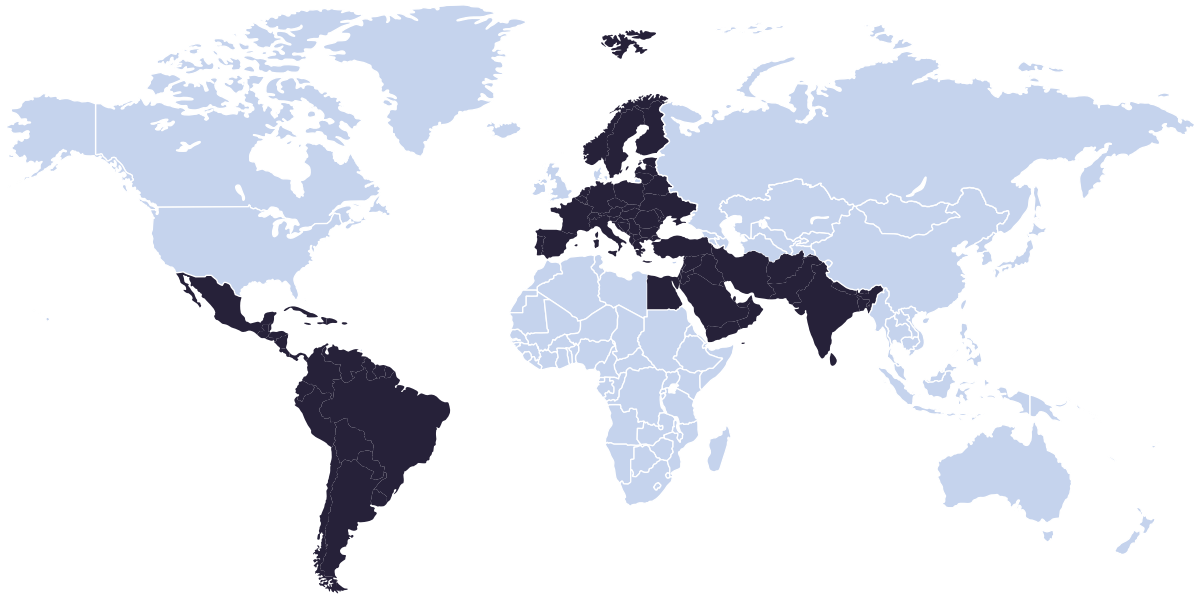
Orain was founded in 2016 and is present in different markets in **Europe, Latin America and the Middle East**

We generate **more than 40 million transactions annually,** making payments of millions of euros

We serve more than **1,000 customers** with thousands of points of sale

40% The **recurrence** rate of our users **is more than 40%** on most days of the month

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TABLE OF CONTENTS

GIVING VALUE TO YOUR POINTS OF SALE
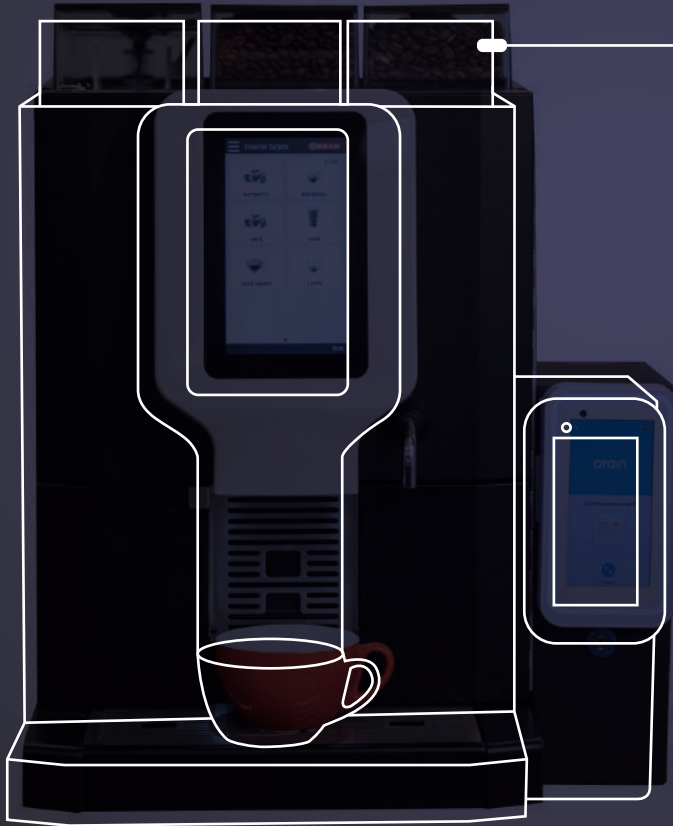
Status: available

Stock: 90%

Users: 32

Refunds: automatic

Messages: automatic

Campaigns: :

Would you like to enjoy coffee from this machine at home?
Contact us!

Smart promotions: 30% discount from 15h to 17h

Results:
€ +22 users
€ +26% billing
⇄ +47% transactions

ORAIN 360° SOLUTION

● **Digitise your business in the**
easiest way without initial investment

All-in-one solution • — Easy to use

Multi-sector • — Economical

Innovative • — Customer Service

✓ **All-in-one Solution:**
Point of Sale + Telemetry + Management System + Payment Gateway

✓ No integration costs **nor bank negotiations needed**

✓ Integration with the leading ERPs in the market

✓ Different products for different environments or use cases

✓ **Robustness:** multiple Payment Gateways

ORAIN ECOSYSTEM

Enables the **digitisation of micropayments** by combining the **Point of Sale and the Payment Platform,** providing a 360° service to both consumers and businesses

ATTENDED & UNATTENDED ENVIRONMENTS

orain

MULTIPLE PAYMENT METHODS

CONSUMERS

BUSINESSES

Facilitates users to pay through **multiple channels and payment methods**

Solves payment needs and **provides a management platform**

Main advantages for users:

- Omnichannel solution
- Digital wallet and direct payment
- Promotions and discounts
- Alternative payment methods
- Automatic incident resolution

Services for businesses:

- Business analysis
- Consumption reporting
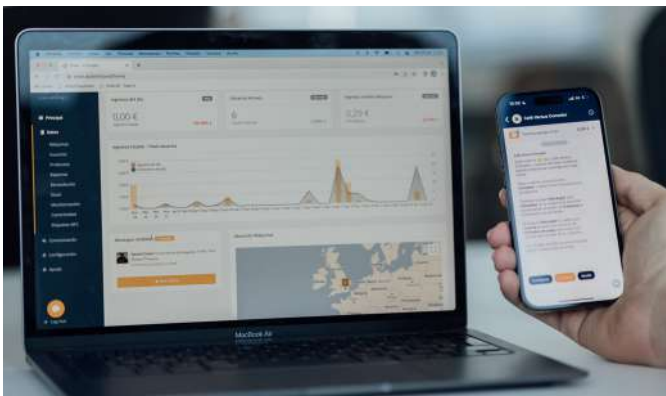- Digital payment methods
- Customisable POS

ORAIN ECOSYSTEM

Points of Sale

· **Contactless Payment** System

· **Mobile App Payment** and Loyalty Tool Solution
· **NFC Tag Payment** Solution
· **QR Code Payment** Solution

Orain App

· **Corporate App** includes self-managed services with tracking of business metrics and incidents
· **Pre-paid wallet** and additional payment systems
· **Marketing tool:** customer loyalty
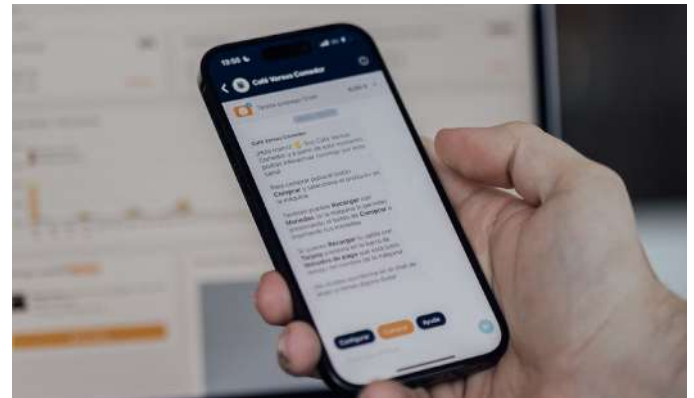
Orain Dashboard

· **Data module** for business management
· **Support module** for incident resolution
· **Marketing module** for customer loyalty and new customer acquisition

Vending machine

Kiosk NFC tags

Washing machines and dryers

Tobacco machines

Self-service coffee machines

Air compressors for tires

Vacuum cleaners

Car-washes

Charging points

Entertainment

ORAIN
PRODUCT RANGE
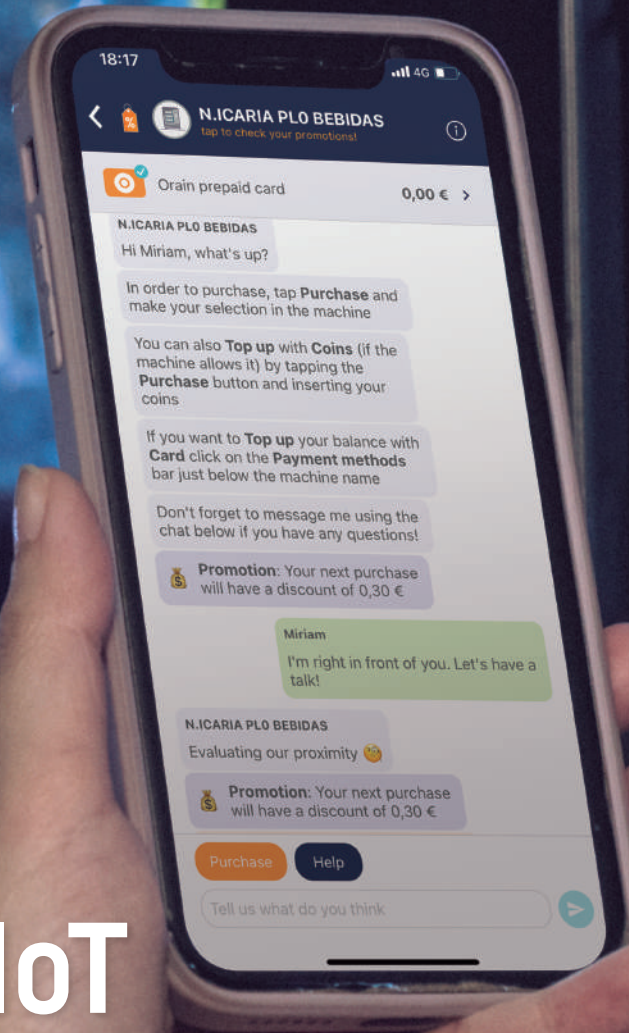
ORAIN IoT
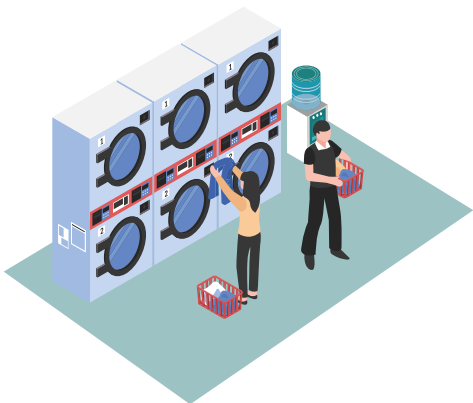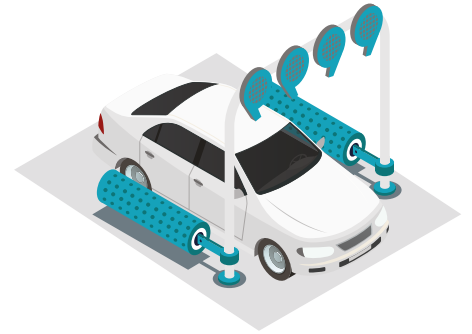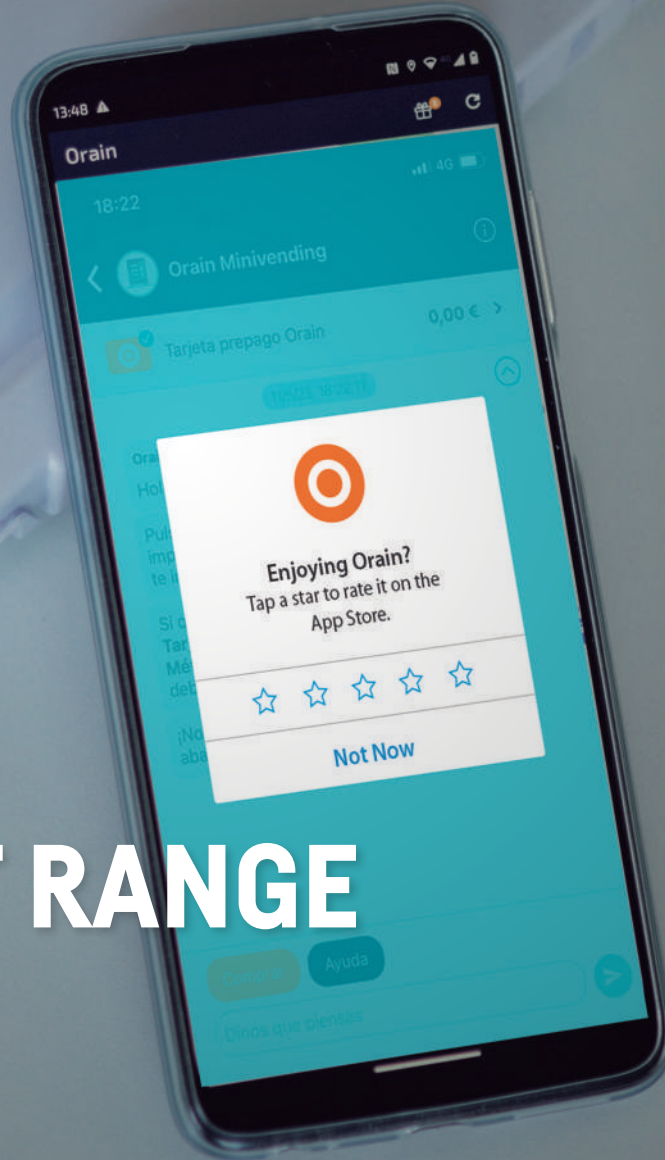# PAYMENTS LITE

ORAIN IoT PAYMENTS LITE

● **Payment terminals** with the Orain app

For environments where you want to offer a quick and easy solution, providing maximum user experience and customer service

✓ **Universal format and Plug & Play installation system**
Orain IoT Payments Lite devices can be used in EXE Standard, EXE Price Holding, MDB and validator protocols. In addition, they have a quick and easy installation system, with no need to drill holes or modify the points of sale

✓ **Mobile payment with Orain App**
Allow your customers to pay from their smartphones, recharging with cash or card through the Orain App

✓ **Data telemetry through the Orain App**
Know the status of your points of sale, analyse consumption by product and location

✓ **Possibility of integration with the most important ERPs in the sector**
Orain offers the possibility of integration with multiple external platforms

✓ **Maximises the user experience**
Guarantees a unique shopping experience thanks to the support and marketing modules

ORAIN IoT PAYMENTS LITE

● **Orain App & Dashboard integration**

You can automate refunds, incident resolution, campaigns, and scheduled promotions

● **Choose your monthly fee**

We offer different rates adapted to your needs:

MONTHLYI FEE

- Orain Platform and Mobile App
- Data telemetry
- Basic dashboard
- Promotions, campaigns and customer service
- Technical support and maintenance* by email from Monday to Friday

+

ADDITIONAL SERVICES

End customer dashboard	Advanced data & promotion analysis
Advanced technical support service	API with limited or unlimited requirements
Advanced alarms	

Other additional services include

*The price includes an installation devices training, as well as access to all updates and upgrades of the platform.

ORAIN IoT PAYMENTS LITE
ORAIN PRODUCT RANGE

ADD-ON   Add extra functionalities to your devices:

Orain App customisation

Customisation of the graphic elements of the machine in the software:
· Corporate colours customisation
· Company logo

Advanced technical support

· Priority attention
· Communication through Orain's ticketing system, e-mail or telephone

ACCESSORIES   Complements for your devices:

· Cable Master EXE + MDB
· Cable Peripheral EXE + MDB
· Cable Parallel
· Marketing Pack

ORAIN IoT
PAYMENTS PRO

ORAIN IoT PAYMENTS PRO

● **Contactless payment terminals with real-time telemetry**

The most advanced, complete and flexible payment solution on the market

✓ **Real-time telemetry with the possibility of integration with external platforms**
Access the most relevant data from the dashboard to analyse the performance of each point of sale and learn about consumer buying preferences and habits

✓ **Multiple Contactless Payment Methods**
Credit and/or debit card payment, mobile payment with Google Pay, Apple Pay and QR codes from external applications

mastercard   VISA   Pay   G Pay   SAMSUNG Pay   NFC   QR

✓ **Universal format and Plug & Play installation system**
Orain IoT Payments Pro devices can be used in EXE Standard, EXE Price Holding, MDB and validator protocols

✓ **Mobile payment with Orain App**
Allow your customers to pay from their smartphones, recharging with cash or card through the Orain App

✓ **Maximises the user experience**
Guarantees a unique shopping experience thanks to the support and marketing modules

✓ **Remote inventory** management through Orain dashboard

ORAIN IoT PAYMENTS PRO

● **Orain App & Dashboard integration**

Create a self-managed environment, automating refunds, incident resolution, campaigns, and promotions

● **Choose your monthly fee**

We offer different rates adapted to your needs:

MONTHLY FEE
● Platform, payment gateway, Orain mobile app and bank integration
● Banking fees included*
● Real-time telemetry
● Basic dashboard
● Support and maintenance* by email from Monday to Friday
● Server costs, SIM card and POS device

+

ADDITIONAL SERVICES	
End customer dashboard	Advanced data & promotion analysis
Real time connection status	API with limited or unlimited requirements
Alternative payment methods	App customisation
Advanced technical support service	Advanced alarms
International cards	Product customisation

Other additional services include

*The price includes an installation devices training, as well as access to all updates and upgrades of the platform. Consult the commissions included, as they may vary depending on the country in which you operate.

ORAIN IoT PAYMENTS PRO

ADD-ON   Add a screen for Contactless Payments:

PoS 5i
The best solution for automated distribution and unattended environments

PoS 5i Endurance
New outdoor screen, more resistant and waterproof

PoS 4i
New waterproof screen for unattended environments with high transaction volume

PoS 2i
Your payment terminal in a reduced size

*Coming soon

ORAIN IoT PAYMENTS PRO

All devices offer multiple contactless payment methods

Contactless payments
EMV Chip & PIN reading

mastercard · VISA · Apple Pay · G Pay · SAMSUNG Pay · NFC · QR

Payment with the Orain App
Virtual wallet
Top-up balance with cash and credit and/or debit card

NFC tag payment
· Top-up balance with cash and credit and/or debit card
· **Multiple formats:** Biodegradable PVC cards, wristbands and key rings
· **Customisable NFC tags** with corporate colours and business logo

ORAIN IoT PAYMENTS PRO

Orain IoT Payments Pro customisation

- Company's corporate colours
- Company logo
- Device exterior LED colour customisation

Advanced technical support

· Priority attention
· Communication through Orain's ticketing system, e-mail or telephone

Fully comprehensive warranty

Covers replacement or reimbursement of devices for external damage, theft, breakdown and vandalism

Advanced Dashboard

· Configuration of advanced alarms or alerts and maintenance alarms
· Dashboard multi-users with different roles
· Detailed reports with sales evolution and graphs

ACCESSORIES Complements for your devices:

· Cable Master EXE + MDB
· Cable Peripheral EXE + MDB
· Cable Parallel Orain

· NFC tags
· LTE antenna
· Wi-Fi antenna

· Validator interface
· Customised cover
· Marketing Pack

ORAIN IoT PAYMENTS PoS T

ORAIN IoT PAYMENTS PoS T

● **Streamline payments with the Contactless Desktop Payment Terminal**

✓ **Multiple payment options**
Accepts payments with credit and debit cards, Apple Pay, Google Pay, NFC tags and QR codes

✓ Built-in battery, designed to last the entire day without cables

✓ View transaction history and download e-ticket via QR code

✓ **Easy and quick installation**
Start accepting payments instantly, no additional training or bank management required

✓ **Multi-gateway:** minimise losses in case of gateway failure

ORAIN IoT PAYMENTS PoS T
ORAIN PRODUCT RANGE

● Choose your monthly fee

We offer different rates adapted to your needs:

MONTHLY FEE
● Platform, payment gateway and bank integration
● Banking fees included*
● Support and maintenance* by email from Monday to Friday
● Server costs, SIM card and POS device

+

ADDITIONAL SERVICES	
Alternative payment methods	Device customisation
Advanced technical support service	

Other additional services include

ADD-ON   Add a screen for Contactless Payments:

Orain IoT Payments PoS T customisation
· Company's corporate colours
· Company logo
· Device exterior LED colour customisation

Advanced technical support
· Priority attention
· Communication through Orain's ticketing system, e-mail or telephone

ACCESSORIES   Complements for your devices:

· Power cable   · External battery   · Customised case

*The price includes an installation devices training, as well as access to all updates and upgrades of the platform.
Consult the commissions included, as they may vary depending on the country in which you operate.

ORAIN IoT
PAYMENTS ULTRA

ORAIN IoT PAYMENTS ULTRA

● **Contactless payment terminal with Chip & PIN reader**

Unlimited connectivity and robustness: the payment revolution in unattended environments with high transaction volumes

Wireless Connectivity
Wireless connection between the different elements of the device

Robustness without limits
New design more robust, easy to use, waterproof and damp-proof

Plug & Play Installation System
Due to its size and compact design, it can be installed quickly and easily

EMV Chip & PIN Reading and Multiple Contactless Payment Systems
Designed for high-activity environments, it offers multiple payment systems and card diversity

More robust design, waterproof and humidity-resistant

mastercard · VISA · Pay · G Pay · SAMSUNG Pay

ORAIN IoT PAYMENTS ULTRA

Download electronic receipts via QR code

Enhance the customer shopping experience
Touch screen and LED light facilitate interaction and electronic payment, guiding the customer through the entire checkout process

● Choose your monthly fee

We offer different rates adapted to your needs:

MONTHLY FEE

- Platform, payment gateway and bank integration
- Banking fees included*
- Support and maintenance* by email from Monday to Friday
- Server costs, SIM card and POS device

+

ADDITIONAL SERVICES

Premium Insurance	API with limited or unlimited requirements
Alternative payment methods	Advanced technical support service
Product personalisation	

Other additional services include

*The price includes an installation devices training, as well as access to all updates and upgrades of the platform.
Consult the commissions included, as they may vary depending on the country in which you operate.

ORAIN IoT PAYMENTS ULTRA

ADD-ON Add a screen for Contactless Payments:

Orain IoT Payments Ultra customisation

· Company's corporate colours

· Company logo

· Device exterior LED colour customisation

Advanced technical support

· Priority attention

· Communication through Orain's ticketing system, e-mail or telephone

Fully comprehensive warranty

Covers replacement or reimbursement of devices for external damage, theft, breakdown and vandalism

ACCESSORIES Complements for your devices:

· Power cable - 2 terminals

· Metal fixing plate

· IoT Payments Ultra 1.0 Box

ORAIN
DASHBOARD

Manage your business comfortably, in **real time** and **with detailed information** about your activity

Consult the telemetry of your points of sale in real time, available 24/7

Increase your recurring revenue by analysing the profitability of your points of sale

Use multiple marketing tools to build customer loyalty and attract new customers

Reduce costs with a unified platform for payments, billing, technical support, promotion and incident management, accounting, and chat with artificial intelligence

ORAIN DASHBOARD MODULES
SOFTWARE SOLUTIONS

REPORTS AND TELEMETRY
Generate reports of your points of sale by applying filters by location, date, point of sale and users to keep up with the performance of each campaign

SUPPORT MODULE
The definitive communication channel between users and companies, without intermediaries and in a comfortable and intuitive way

CAMPAIGN MANAGER
Announce new products launch and news about your company. Your customers will receive a push notification on their smartphone with your message

REFUNDS
Automatic and immediate management of refunds in case of incidents in a purchase, increasing customer satisfaction
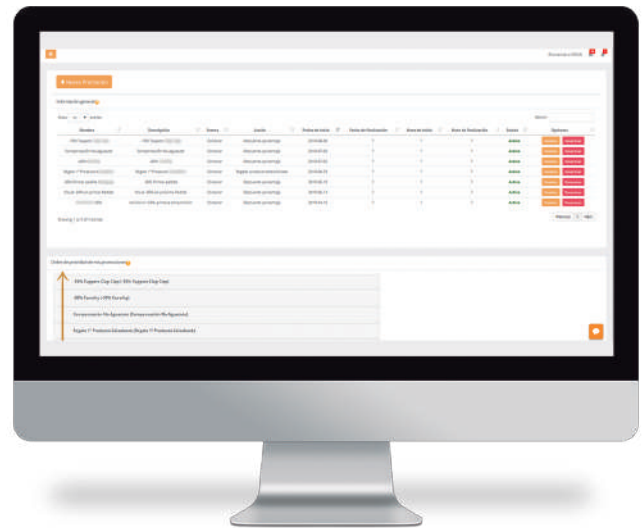
INTEGRATION WITH EXTERNAL PLATFORMS
Orain can be integrated with different external platforms through SQS to send and reconcile relevant data to your company with other ERPs in the sector

PROMOTIONS MANAGER
It allows you to create promotions in an easy and effective way, boosting your customers' purchases with discounts on products and consumptions

ORAIN DASHBOARD – FUNCTIONALITIES

DATA MANAGEMENT

- Remote devices control
- Devices, users and products telemetry
- Product management tools
- Reporting and BI
- Accounting module
- Bank reconciliation
- Point-of-sale performance analysis module
- Campaign and promotion performance analysis

SUPPORT

- Customer support chat
- Chatbot for incident resolution
- Intelligent refund manager
- VoIP remote support

MARKETING & CUSTOMER LOYALTY

- Promotions manager
- Coupon Acceptance
- Loyalty programs
- Campaign scheduling
- Inclusion of links in messages
- Sending direct messages

MORE

- End customer dashboard
- Integration with external platforms
- Permission system per user
- Configurable alerts module
- Ticket and invoice generation
- Remote update system
- App for the installer technician

ADVANCED TECHNICAL SUPPORT

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Priority attention
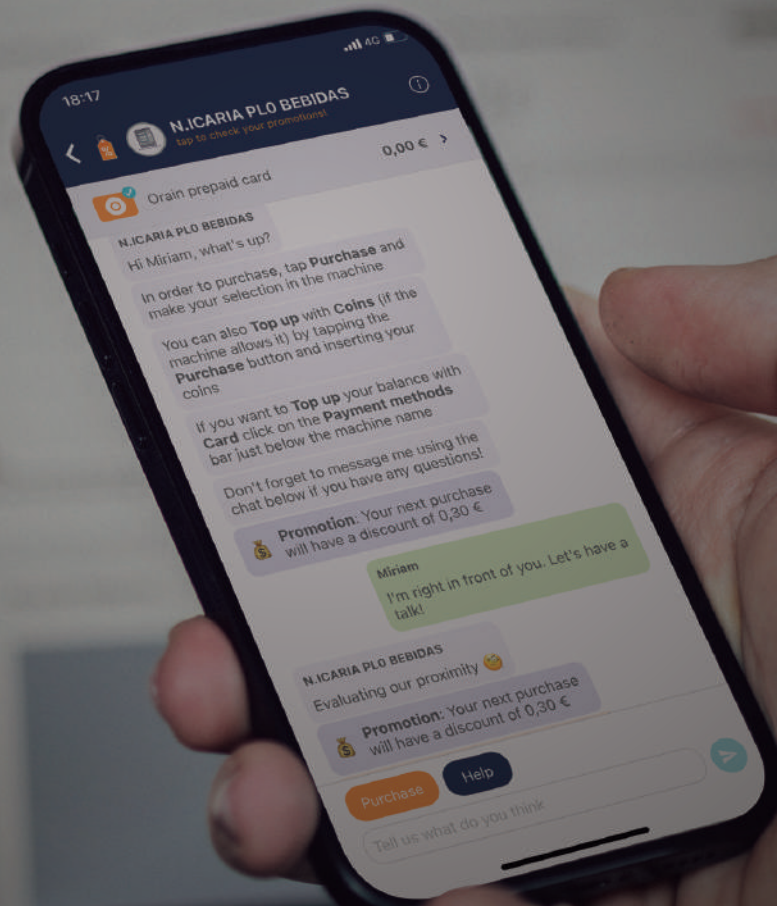Technical support via e-mail, chat and telephone

APP ORAIN

Download the Orain App in your Marketplace:

APP ORAIN

● **The only App compatible with all types of points of sales**

✓ **Multiple payment systems** and the possibility of applying subsidised, promoted or free consumption

✓ **Direct communication channel**
Dynamic interaction between users and points of sale, offering a unique, fast and personalised shopping experience

✓ **Improve the shopping experience** by automating and resolving incidents and refunds through chat support with direct communication between users and companies

✓ **Increase point-of-sale consumption** with personalised promotions or discounts for groups of users

✓ **Personalisation as a corporate tool** to offer social benefits to employees
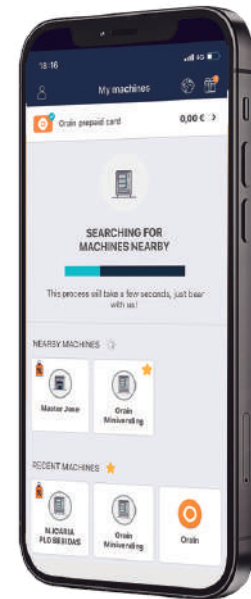
BENEFITS FOR APP USERS
SOFTWARE SOLUTIONS

Request refunds

Automatically resolve your incidents

Consult your invoice history

Communicate directly with the supplier

Receive promotions and discounts

Have a mobile payment system

PRODUCT OVERVIEW

**Orain IoT
Payments Lite**

Connectivity	Bluetooth
Payment methods	Mobile payment with the Orain App
Orain dashboard and App	Yes
Environments	Private or semi-public environments with recurring customers
Telemetry	Yes
Price	**€7.00/month***

ADD-ON
- Orain App customisation
- Advanced technical support

ACCESSORIES
- Cable Master EXE + MDB
- Cable Peripheral EXE + MDB
- Cable Parallel
- Marketing Pack

* Volume discount

PRODUCT OVERVIEW

	Orain IoT Payments Pro	Orain IoT Payments Pro + PoS 2i	Orain IoT Payments Pro + PoS 5i	Orain IoT Payments Pro + PoS 4i
Connectivity	Bluetooth, Wi-Fi, 4G, 2G e NFC	Bluetooth, Wi-Fi, 4G, 2G y NFC	Bluetooth, Wi-Fi, 4G, 2G y NFC	Bluetooth, Wi-Fi, 4G
Payment methods	Payment with the Orain App	Contactless payment and mobile payment with the Orain App	Contactless payment and mobile payment with the Orain App	Contactless payment with Chip&PIN reading and mobile payment with Orain App
Orain dashboard and App	Yes	Yes	Yes	Yes
Environments	Private or semi-public environments with recurring customers	Private or semi-public environments	Private or semi-public environments *Outdoor screen + €0.65/u*	Private and public environments with high transaction volumes
Telemetry	Yes	Yes	Yes	Yes
Price	**9,50€/month***	**12,50€/month***	**16,50€/month***	**20,50€/month***

ADD-ON
- IoT Payments Pro customisation
- Advanced technical support
- Fully comprehensive warranty
- Advanced Dashboard

ACCESSORIES
- Cable Master EXE + MDB
- Cable Peripheral EXE + MDB
- Cable Parallel
- NFC tags
- LTE antenna
- Wi-Fi antenna
- Validator interface
- Customised cover
- Marketing Pack

* Volume discount

PRODUCT **OVERVIEW**

**IoT Payments
PoS T**

Connectivity	Wi-Fi, Bluetooth y 4G
Payment methods	Contactless payment with credit card, Apple Pay, Google Play and NFC Tag
Orain dashboard and App	No
Environments	Fixed positions in the environments private or public
Telemetry	No
Price	**18,0€/month***

ADD-ON
- IoT Payments PoS T Customisation
- Advanced technical support

ACCESSORIES
- Power cable
- External battery
- Customised case

* Volume discount

PRODUCT OVERVIEW

**Orain IoT
Payments Ultra**

Connectivity	Wi-Fi, Bluetooth y 4G
Payment methods	Contactless payment with EMV Chip&PIN reading
Orain dashboard and App	No
Environments	Private and public environments with high transaction volumes
Telemetry	No
Price	**16,5€/month***

ADD-ON
· IoT Payments Ultra Customisation
· Advanced technical support
· Fully comprehensive warranty

ACCESSORIES
· Power cable - 2 terminals
· Metal fixing plate
· IoT Payments Ultra 1.0 Box

* Volume discount

NOTES

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